redware

Connecting your Business

www.redware.com

Redware Research Limited

Redware Research Limited is a software developer based on the south coast of England.

We specialise in integration software for SME business accounting users of Sage 50C, Xero, QuickBooks Online and Sage 200.

Our connectors integrate these accounting databases with Microsoft Dynamics 365 CRM, Dataverse, Stripe, Power BI, Fabric,Tableau and SQL Server or MySQL.

We are billing experts and have solutions for the creation of hundreds or thousands of invoices for regular monthly or annual billing. Billing is often integrated with our Stripe Payment Gateway for automated payments.

Our Customer Portal gives you a self-help portal for all your customers to view and pay for their invoices and set up automated payment methods for you to take money with your own Stripe account.

Customer Portal

Our Customer Portal stores your accounting data securely in a SQL Database either on our hosted platform or your own SQL Server or Azure database.

Accounting data is effortlessly loaded from your Xero, Sage 50C, Sage 200, QuickBooks Online or Dynamics 365 data.

Your customers log on to the portal to view their invoices and pay by bank transfer or credit card or set up a payment method for payments to be taken automatically on the payment date for each invoice.

You bring your own Stripe account and optionally download any payments into your accounting system.

Dynamics 365 Connector

Our Dynamics 365 Connector provides data integration functionality from Microsoft Dynamics 365 CRM to popular accounting packages.

We support QuickBooks Online, Sage 50C, Sage 200 and Xero. Our connector pushes invoices directly from Dynamics 365 without any retyping. Customer and product information is also synchronised.

Our billing functionality provides tax calculation and the creation of hundreds or thousands of automated invoices with PDF fulfilment using Dynamics 365 email templates.

Payment integration with Stripe offers recurring payments with credit card or from a bank account using BACS or SEPA.

We work with you directly or together with your Microsoft Reseller and provide third line email support and consultancy and implementation advice as part of every installation.

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Billing

Our billing software automates all the steps involved in your billing cycle from creating chargeable events right through to invoice fulfilment.

We provide a transaction entity where each entry corresponds to a single line on an invoice. These are repeatable so that hundreds of invoices can be automatically created each month or year.

If you have one of our accounting connectors then all invoices flow into your accounting database alongside any automated payments that we take with your Stripe account.

The transaction table is hosted on our platform or in your own Dynamics 365 or Dataverse environment. We also support your own SQL Server on Azure.

We offer consultancy services to help you automate from your own internal systems (even a spreadsheet).

Stripe Connector

Our Stripe Connector allows you to take recurring payments from a Credit Card or Bank Account directly from Microsoft Dynamics 365 or Dataverse using simple workflow.

This is a no-code solution and all payment details are stored securely only in Stripe so you easily satisfy PCI requirements. We email your customers or provide you with a link for them to set up either a bank account or credit card for pre-authorised payments.

Payments are added to our transaction table and automatically taken from the bank account or card on the payment date. Any problem transactions are highlighted for you to send out the authorisation link again to the customer.
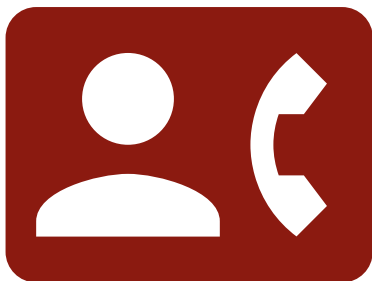
SQL Connector

Our SQL Connector for Sage 50, Xero, Sage 200 and QuickBooks Online massages and extracts all your accounting data to your own SQL database which can easily be accessed from your own systems including from Excel, Fabric, Power BI or Tableau.

We export reference data on customers, suppliers, products and nominal codes as well as all the underlying sales, purchase and nominal transaction data at the lowest level of granularity.

The extraction caters for multiple companies and currencies to provide consolidated financial reporting for a group of businesses.

This means that you can create powerful Business Intelligence reporting using your choice of reporting tool as well as making data easily available for AI powered analysis.

Telecoms Billing

Billing systems are our speciality at Redware Research Limited and we have a dedicated hosted website for Telecoms Resellers at **www.telecoms-billing.com**.

You provide your CDR (Call Detail Records) files each month and we create the bills either using a tariff table or by simply marking up the costs.

One option is to synchronise your accounting data from Xero, Sage 50C or QuickBooks Online so that customer and product data is provided by the accounting system and invoices flow each month into accounts for fulfilment and credit control.

Monthly rentals for handsets and broadband and one-off charges are also managed so you have one single convergent bill each month for each customer.
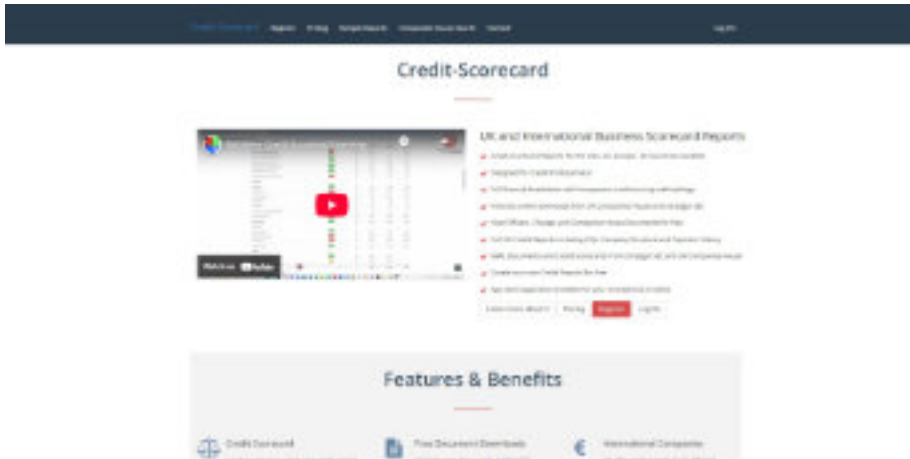
There are various hosting options including on your own equipment or Azure. Please call us and we have free on-boarding for current customers of Ability.

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Credit Scorecard

Our Credit Scorecard uses a methodology designed by Steve Savvas of Credit Management Systems to provide a commercially minded credit score for all UK and Irish Companies and for many countries in Europe.

Please see **www.credit-scorecard.com** for more information. We can help integrate with your own systems.
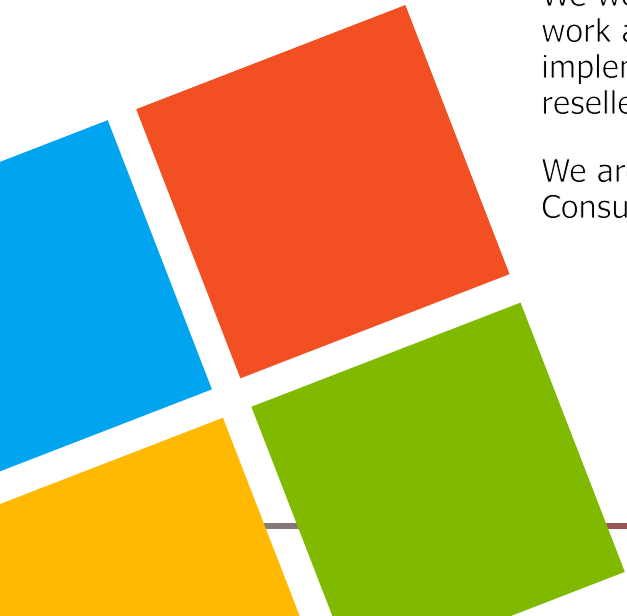
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Reseller Program

You can purchase our software subscriptions from your existing Microsoft Reseller for the same price and with the same support package as we sell directly.

Please introduce your reseller or consultant to us if you are interested in getting someone to help you build your billing or Business Intelligence platform locally.

We welcome all Microsoft Resellers to our reseller program and work as part of your team to deliver our part of your implementation projects. Please contact us to start your reseller journey.

We are building a network of Power BI and Tableau Consultants so please contact us to join our network.

Pricing

All prices are annual subscriptions for a single legal entity excluding VAT. Monthly pricing is one tenth of the annual price.

Dynamics 365 Connector	£950
Additional Users above 10 Users	£95
Additional Users above 50 Users	£30
SQL Connector	£950
Stripe Connector	£950
Customer Portal	£950
Additional Legal Entity for each Connector	£475
Configuration and hand-holding	£750

Hand holding involves three online sessions to ensure your software is correctly configured.

Email support is included with every subscription with escalation to online support as required.

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Contact Us

Please get in touch by email or telephone or sign up for a free trial on our website. We deal direct with customers and are very keen to establish relationships with Microsoft Resellers and Consultants with Dynamics 365, Azure, Power BI, Fabric and Finance Reporting specialities.

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